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**Title : Magstripe calibration service**

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**From:** Evans, Jean-Louis [JEvans@tuvps.co.uk]  
**Sent:** 10 September 2007 17:33  
**To:** steve.brunt@physics.org  
**Subject:** Magstripe Calibration service  
Dear Mr Brunt

Following our discussions last week, I should like to formally express our interest to ISO/IEC JTC1/SC17WG1 in taking over the calibration service that PTB is currently providing to test tool manufacturers of magnetic stripe cards and to magnetic stripe card manufacturers.

TÜV Product Service is part of the TÜV SÜD group, headquartered in Munich, which acts as a trusted, independent tester and certifier of products and services worldwide. You will find more details of the TÜV SÜD group's activities on the following website [http://www.tuev-sued.de/home\\_en](http://www.tuev-sued.de/home_en).

I represent one of TÜV SÜD's UK subsidiaries, TÜV Product Service Ltd, which has been active for 10 years testing bank card terminals, starting with Mondex, and more recently as an EMVCo sponsored laboratory, which regularly tests CHIP and PIN terminals. Our main UK laboratory is based in Fareham, where we carry out certification and testing of a wide range of products, particularly in the areas of Electromagnetic compatibility, Radio, Safety, and Environmental simulation. For more information, see our website [www.tuvps.co.uk](http://www.tuvps.co.uk).

We believe that our core competences in electro-technical testing and certification would place us in a good position to run the existing calibration service operated by PTP, and to maintain the integrity of the standard. As an illustration of our wide range of competences, BABT, British Approval Board for Telecommunications, is also part of TÜV Product Service in the UK, and is the leading certification body of mobile phones worldwide, whilst our sister company TÜV NEL (ex-National Engineering laboratory) manages the National Measurement System Flow Programme.

As you will appreciate, if we were to take over the current service, we would wish to do so on a commercial basis, although we also recognize that your working group may wish to place safeguards to protect the industry's interests, because we would become a de facto monopoly supplier of this essential service. We would welcome the opportunity to explore with you and your colleagues on the working group a basis for establishing a sustainable service.

Regards

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A list of the Companies covered by this statement is available from our registered office at: Octagon House, Concorde Way, Segensworth North, Fareham, Hants PO15 5RL.