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To: WG-1 Members  
From: Kevin Tall – Eclipse Laboratories  
Date: September 24, 2007  
Subject: Mag Stripe Reference Certification

To encourage the expected lively discussion in Berlin regarding the continuing certification of the low and high co reference cards, I wish to formally offer to provide the industry with such certified mag stripe reference cards.

Eclipse Laboratories has been testing cards independently since May of 1993. Card testing is our only business, although I have helped clients obtain test fixtures for their own use.

Recognizing that the demand for Secondary Reference cards is not considered a profitable opportunity, we would only ask to breakeven for the time spent and any out-of pocket expenses incurred during the certification process – as we currently do for the Opacity Reference cards.

If funds are needed to transfer to PTB, it would be necessary for outside contributions to be obtained. Eclipse Laboratories is not in a financial position to provide the anticipated transfer funds.